Visitor Services Project Lincoln Home National Historic Site Report Summary

- This report describes the results of a study of visitors to Lincoln Home National Historic Site during July 2-8, 1989. Four hundred forty-five questionnaires were distributed and 359 returned, an 81% response rate.
- A separate Appendix has their comments about the park and their visit. Summaries of these comments are in in this report.
- Eighty-three percent of visitors came in family groups. Thirty percent of visitors were 31-45 years old; 18% were under 11 years of age. First-time visitors comprised 63% of Lincoln Home visitation. Forty-eight percent of American visitors came from Illinois.
- Sixty-one percent of visitors stayed one day in the Springfield area; 46% stayed at Lincoln Home NHS for two hours. Visiting the visitor center (92%) and touring the Lincoln Home (82%) were the most common activities.
- Thirty-eight percent of visitor groups started their visit by parking in the visitor parking lot; 34% started via the Seventh and Jackson Streets' intersection.
- The average <u>visitor group</u> expenditure was approximately \$42.00; the average <u>per capita</u> amount spent was about \$13.00. Sixty-three percent of Lincoln Home visitor groups spent from \$1-50.00; 19% spent from \$51-100.00. Thirty-six percent of their expenditures were on lodging, 33% on food, 15% on travel, and 16% on other items in the Springfield area.
- The total estimated expenditures by Lincoln Home visitors on lodging, food, travel and "other" during the study week was \$276,500. An estimated equivalent of 442 full-time jobs were supported by these expenditures for that study week. For the study week, estimated sales (direct and indirect) were \$371,900, and the estimated income generated was \$161.100.
- A previous visit provided 48% of visitors with information about Lincoln Home.
- Eighty-four percent of visitors obtained Lincoln Home tour tickets, 90% of those that obtained tickets actually went on the tour. Eighty-three percent had to wait before starting their tour.
- Fifty-two percent of visitors preferred ticket issue be first-come, first-served; 42% wanted a combination of advance reservations and first-come, first-served.
- Approximately 75% viewed the visitor center exhibits. The usefulness of the Lincoln Home tour and the visitor center film were rated highly.

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